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Announcing Two New SpectraLink Wireless IP Handsets

We are very excited to announce that Toshiba will now carry two new SpectraLink wireless IP products. SpectraLink has developed two new distinct handsets to address the unique requirements of mobile employees in a broad range of industries, the NetLink e340 Wireless Telephone and the NetLink i640 Wireless Telephone. Toshiba will now carry these handsets in place of the older, higher priced PTB800 and PTB810 handsets.

This new family of NetLink Wireless Telephones is designed to address multiple enterprise applications, bringing mobile employees' unparalleled efficiencies in their daily tasks. Leveraging wireless LAN technology to address both mobility and deployment costs of enterprise telephony is a significant step toward the truly wireless workplace.

Product Description

SpectraLink's two new VoIP handsets are fully compatible with 802.11b wireless LAN networks and support all Toshiba Digital station interfaces.

NetLink e340 & i640 Handsets

The NetLink e340 Wireless Telephone is the smallest and lightest wireless VoIP handset available in the market. Designed for general enterprise applications, the NetLink e340 handset delivers advanced business telephone features in a compact handset design. The NetLink e340 Wireless Telephone was designed specifically for a busy office environment. This compact handset offers features and accessories that address the needs of businesses.

Important! *SpectraLink's Warranty for NetLink e340 handset applies to manufacturer defects in workmanship and materials only and disclaims any warranty against normal "wear and tear" of any e340 product.*

The NetLink i640 Wireless Telephone sets a new standard for durability and functionality. Designed for environments such as hospitals, manufacturing plants, and home improvement stores, the NetLink i640 handset also incorporates an exclusive VoIP multicast push-to-talk capability with an integrated loudspeaker. Both handsets feature an improved user interface utilizing a high-resolution graphic display and softkey menu access, complementing its market-leading handheld devices.

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Product Overview

SpectraLink's NetLink Wireless Telephone portfolio is designed to meet the communication needs for enterprises of any size in an array of industries. NetLink Wireless Telephones operate as client devices on wireless LANs utilizing the IEEE 802.11b global standard, allowing converged mobile voice and data applications on a single wireless infrastructure. SpectraLink Voice Priority (SVP), a Quality of Service (QoS) mechanism, is employed on the wireless LAN to ensure excellent voice quality with minimal impact on data throughput. NetLink Wireless Telephones integrate with the Toshiba Strata CTX systems, and support its proprietary IP protocol. Every SpectraLink product offers the following:

- Excellent voice quality
- Durable handset
- Text messaging
- Push to talk radio capability
- Digital functionality
- High reliability
- Minimal maintenance and administration

NetLink delivers rich PBX functionality over a wireless LAN. NetLink enables telecom and IT managers to simplify their wireless infrastructure by combining voice and data applications on the same network. Customers can leverage their investment in their existing wireless voice-data LAN.

- Compatible with industry-standard 802.11 network - NetLink Wireless Telephones support the 802.11b standard for Wi-Fi networks converging voice and data over a single wireless network. Both direct sequence and frequency hopping 802.11 technologies are supported.
- Digital interfaces for Toshiba telephone systems - NetLink Wireless Telephones interface digitally with Toshiba Strata CTX and Strata DK systems. SpectraLink supports both the DKT2000 and DKT3000 digital station interface.
- Scalable to more than 500 users - NetLink Wireless Telephones can be deployed in any size facility or enterprise using IP telephony. Even complex distributed network architectures can be supported.
- Global solution - NetLink Wireless Telephones comply with the 802.11b international standard, providing a global wireless solution for IP-enabled enterprises. Access points from leading enterprise operation are not provided by SpectraLink or Toshiba. A third party must design the placement of the access point network.
- Future-proof-solution - NetLink Wireless Telephones are field-upgradeable to support new technologies and protocols as they are introduced. Handsets can be upgraded automatically over the network with minimal administrative effort or resources required.

Service Parts

NetLink e340

Description	Toshiba Part Number
Netlink e340 Wireless Telephone, SRP	PTE100
Netlink e340 Wireless Telephone Battery Pack	BPE100
Desktop Charger for Netlink e340 Wireless Telephones	DCE100
Clothing Clip with Lanyard for NetLink e340 Handset	PTO500
Mock Netlink e340 Demo Kit	DPT340

NetLink i640

Description	Toshiba Part Number
Netlink i640 Wireless Telephone, SRP and Open IP	PTX150
Netlink i640 Wireless Telephone Battery Pack	BPX100
Desktop Charger for Netlink i640 Wireless Telephone	DCX100
Gang Charger for Netlink i640 Wireless Phone Battery Pack	GCX100
Power Supply for Netlink i640 Gang Charger	QPS200A
Clothing Clip with Lanyard for NetLink i640 Wireless	PTO510
Netlink i640 Black Carrying Case	PTO600
Netlink i640 Yellow Carrying Case	PTO605
Netlink i640 Black Carrying Case with Keypad Cover	PTO610
Netlink i640 Yellow Carrying Case with Keypad Cover	PTO615
Mock Netlink i640 Demo Kit	DPT640

NetLink e340/NetLink i640

Description	Toshiba Part Number
2.5mm Headset Quick-Disconnect Cord for e340 & i640	PTH160
Null Modem Administration Cable	MKC100

Partners Only

Valuable support resources are available to Authorized Toshiba Dealers Through the Partners Only section of SpectraLink's website (<http://www.spectralink.com/>). Partners Only contains sales and technical support information and provides regular e-mail updates to subscribers.

To gain access to SpectraLink's Partners Only website follow these steps:

1. Go to www.spectralink.com.
2. Click on Partners Only in the upper right corner.
3. Enter User Name: Toshiba (all lower case).
4. Enter Password: password (all lower case).

Note You can now update your personal profile by changing your user name and password to your choice by entering your e-mail address and password.

Sales Collateral Materials

Sales collateral such as brochures and data sheets are available free of charge from SpectraLink's Partners Only website. These items may be printed on the office laser printer or by a business service such as Kinko's. Printed versions may be purchased directly from SpectraLink on-line using a credit card.

Sales Support

Toshiba has incorporated the SpectraLink product into its regional Sales Training program. Placement of access points for 802.11 wireless LAN's needs to be configured by the IT resources building the LAN. However, SpectraLink can provide an approximate count of how many access points are needed.

Technical Documentation

Installation/administration manuals, user guides, and quick reference guides are available on SpectraLink's website at www.spectralink.com under Service/Manuals and Toshiba's Strata Documentation Library CD-ROM. To find the most current version, check the SpectraLink website.

Training & Certification

Technical training and certification are highly recommended but not required for authorized Toshiba dealer purchase of SpectraLink equipment from Toshiba. For dealers who are not trained or do not wish to install SpectraLink wireless systems themselves, installation services provided by SpectraLink can be purchased from Toshiba.

Post installation technical support from Toshiba will only be provided to authorized Toshiba dealers who are certified. Uncertified dealers must call and pay SpectraLink directly for post-installation technical support.

Certification is based on passing technical training courses provided by Toshiba or SpectraLink. SpectraLink offers courses at SpectraLink University in Boulder, CO, tuition for which is included in the Toshiba price book.

An on-line training course is available from Toshiba that includes both training and certification for the SpectraLink WTS. This course is free of charge to authorized Toshiba dealers and is available through the TOTAL website. The course does not include NetLink. NetLink training is offered by SpectraLink.

Toshiba recognizes SpectraLink certification and dealers already certified should inform Marilyn Goldin (949) 583-3740 to have that certification registered with Toshiba. The Toshiba on-line training results in certification for Toshiba dealers only and will not be recognized by SpectraLink should the certified technician move to a non-Toshiba dealer.

By virtue of Toshiba's distribution agreement with SpectraLink, Authorized Toshiba Dealers may arrange to have SpectraLink conduct technical training at their locations. The dealer will need to pay tuition.

Pricing

SpectraLink is now included in the Authorized Toshiba Dealer Price Book and the Toshiba National Accounts Price Book now available on FYI.

The inclusion of technical support, warranty replacement, and quota retirement with SpectraLink equipment purchased from Toshiba is an important advantage over the same equipment purchased from other supply sources that do not include these services.

Availability

The SpectraLink WTS and NetLink products are now available from Toshiba and orders from authorized Toshiba dealers and National Accounts customers are now being accepted.

